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Management Group (hereinafter "Findlay"), and hereby alleges as follows:

## INTRODUCTION

- 1. Findlay owns and operates automotive dealerships in and across Nevada, Arizona, Utah & Idaho. At approximately 8:00 a.m. PDT on June 7, 2024, Findlay discovered a ransomware attack encrypting its computer network (hereinafter "Ransomware Attack").
- 2. At the time of the Ransomware Attack, Findlay was without cyber insurance coverage as its cyber policy with Tokio Marine HCC, which was in effect from June 1, 2023, to June 1, 2024 (the "2023/24 Policy"), expired on June 1, 2024 at 12:01 a.m. PDT.
- 3. With full knowledge of the Ransomware Attack and that it was without cyber coverage when discovering the Ransomware Attack, Findlay and its agents sought to renew the expired cyber insurance policy for a new policy to begin June 1, 2024 to June 1, 2025 (the "2024/25 Prospective Policy") by, among other means, submitting a backdated application which contained material omissions and misrepresentations in an effort to conceal the Ransomware Attack to fraudulently induce Tokio Marine HCC into binding and issuing a cyber insurance policy.
- 4. On June 7, 2024, at 9:42 a.m. after discovering the Ransomware Attack, Findlay, through its retained agent Thaxton & Associates ("Thaxton"), requested that Tokio Marine HCC bind coverage, effective June 1, 2024, and that it would coordinate the signed required binding documents as soon as possible.
- Between June 7, 2024 when learning of the Ransomware Attack and continuing through June 10, 2024 when it notified Tokio Marine HCC of the Ransomware Attack, Findlay made material omissions and misrepresentations with the sole intent of inducing Tokio Marine HCC to bind and issue a cyber policy in the known absence of coverage.
- 6. Pursuant to 28 U.S.C. §1332, Tokio Marine HCC brings this Declaratory Judgment Complaint and Demand for Jury Trial against Findlay.
- 7. Tokio Marine HCC seeks a declaration that no policy of insurance exists between it and Findlay as neither a binder nor policy was ever delivered to Findlay once Tokio Marine

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HCC became aware of Findlay's fraudulent conduct.

- 8. Tokio Marine HCC seeks a declaration that if it is determined that a binder was delivered for the 2024/25 Prospective Policy, the binder is rescinded and declared null and void ab initio because of material omissions and misrepresentations of Findlay to fraudulently induce Tokio Marine HCC into issuing the binder.
- 9. Tokio Marine HCC seeks a declaration that it is not obligated to pay for any losses arising out of the Ransomware Attack or defend or indemnify Findlay for any class action suits or other third party liabilities arising out of the Ransomware Attack.

## NATURE OF ACTION

10. This is an action for declaratory relief under 28 U.S.C. §2201 regarding a dispute concerning coverage obligations involving a potential cyber liability insurance policy and the parties' respective rights, duties, and obligations flowing therefrom.

## **JURISDICTION AND VENUE**

- 11. The litigation is a civil action over which this Court has original diversity jurisdiction pursuant to 28 U.S.C. §1332.
  - 12. The amount in controversy in this matter exceeds \$75,000.
- 13. Findlay resides and conducts business in this District. A substantial part of the actions giving rise to the claim also occurred in this District. Therefore, venue is proper in this District pursuant to 28 U.S.C. §1391.

### **PARTIES**

- 14. Tokio Marine Houston Casualty Company is a Texas corporation with its principal place of business in the State of Texas, and is duly licensed to conduct business in Nevada.
- 15. Findlay Management Group is a Nevada domestic corporation with its principal place of business located in the State of Nevada.

#### **BACKGROUND FACTS**

16. Tokio Marine HCC issued Netguard® Plus Cyber Liability Insurance Policy No.

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H23NGP216991-01 ("2023/24 Policy") to Findlay for Claims first made and Events first discovered from June 01, 2023 to June 01, 2024. The Maximum Policy Aggregate Limit of Liability was \$5,000,000. The 2023/24 Policy expired on June 1, 2024 at 12:01 a.m. local time in Henderson, Nevada (PDT).

- 17. At no time before or after the 2023/24 Policy expired, did Findlay seek to extend the 2023/24 Policy nor did Tokio Marine HCC grant permission to do so.
- 18. Negotiations for a renewal policy for the June 1, 2024 to June 1, 2025 policy year began between Tokio Marine HCC and Findlay and its agents, including Thaxton, as early as mid-April 2024.
- On May 8, 2024, Findlay submitted to Tokio Marine HCC a renewal insurance 19. application signed by John Steffy, CIO and dated April 30, 2024 for Netguard® Plus Cyber Liability Insurance (Exhibit 1). Tokio Marine HCC, through wholesale broker CRC, advised Findlay's representative Thaxton, that pre-binding subjectivities remained open. Findlay and Thaxton were directly advised as early as June 4, 2024 that Findlay was "bare" and without any cyber insurance policy coverage after June 1, 2024.
- 20. Findlay, through its agent Thaxton, continued to negotiate a reduced premium for a prospective policy through June 5, 2024.
- 21. On June 7, 2024, at 9:42 a.m. PDT, Thaxton emailed CRC requesting that the wholesale broker CRC "[p]lease bind coverage effective 6/1/2024 per the attached quote. We will coordinate the signed required binding documents as soon as possible." (Exhibit 2). At the time of this request, Findlay and its agents were aware of the Ransomware Attack. Findlay discovered the Ransomware Attack at approximately 8:00 a.m. PDT and had advised Thaxton of the same at approximately 9:00 a.m. PDT on June 7, 2024.
- 22. Thereafter, on June 7, 2024 and continuing through Monday, June 10, 2024, Thaxton telephoned and corresponded with CRC and Tokio Marine HCC regarding the required pre-binding subjectivities, including the requirement that a re-signed application be submitted, and that Findlay answer questions pertinent to the use of a CiscoASA VPN. These exchanges

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occurred from June 7, 2024 through Monday, June 10, 2024 without Findlay or Tha	kton ever
advising Tokio Marine HCC or CRC of the June 7th Ransomware Attack.	

- 23. On June 7, 2024, at 10:30 a.m. PDT, the application for insurance coverage was re-signed by Mr. Tyler Corder, Findlay's CFO, and submitted to Tokio Marine HCC.
- 24. The application signed on April 30, 2024 by CIO, John Steffy and the application re-signed on June 7, 2024 at 10:30 a.m. PDT by CFO Tyler Corder, state as follows at the Certification and Signature section:

It is further agreed that, if in the time between submission of this application and the requested date for coverage to be effective, the Applicant becomes aware of any information which would change the answers furnished in response to any question of this application, such information shall be revealed immediately in writing to the Underwriter.

- 25. Section 10 of the Application is entitled "LOSS History", and asks the applicant in pertinent part as follows:
  - a. In the past 3 years, has the Applicant or any other person or organization proposed for this insurance:
    - (4) Received any cyber extortion demand or threat?
      - (5) Sustained any unscheduled network outage or interruption for any reason?
  - b. Do you or any other person or organization proposed for this insurance have knowledge of any security breach, privacyrelated event or incident or allegations of breach of privacy that may give rise to a claim?"
  - 26. Mr. Corder responded "No" to these questions on behalf of Findlay. (Exhibit 3)
- 27. On June 10, 2024, at 11:24 a.m. PDT, based solely on communications from Findlay and its agent Thaxton, Tokio Marine HCC created a "bind" document that was shared with CRC, the wholesale broker. However, upon discovering this timeline of concealment, misrepresentation, and fraud, Tokio Marine HCC did not issue or deliver the binder to Findlay or Thaxton.
  - On June 10, 2024, at 3:05 p.m. PDT, Findlay notified Tokio Marine HCC and the 28.

2024/25 Prospective Policy of the Ransomware Attack.	At the time	e of the notification	, th
binder had not been issued or delivered.			

- 29. On June 14, 2024, Findlay notified Tokio Marine HCC and the 2024/25

  Prospective Policy of a class action complaint filed on June 12, 2024, by Karen Smith and

  Pholisith Bouphapraseuth in the Eighth Judicial District Court, Clark County, Nevada, Case No.

  A-24-895258-C, and removed on July 8, 2024, to the U.S. District Court for the District of

  Nevada, Case No. 2:24-cv-01226, resulting from the Ransomware Attack.
- 30. On June 21, 2024, Findlay notified Tokio Marine HCC and the 2024/25 Prospective Policy of a class action complaint filed on June 21, 2024, by Susan Stevens against Findlay in the Eighth Judicial District Court, Clark County Nevada, Case No. A-24-895977-C, and removed on July 8, 2024, to the U.S. District Court for the District of Nevada, Case No. 2:24-cv-01227, resulting from the Ransomware Attack.
- 31. On June 20, 2024, Findlay notified Tokio Marine HCC and the 2024/25

  Prospective Policy of an outage of Findlay's Dealer Management System vendor, CDK Global,
  due to a cyber incident, which impacted Findlay's business operations.

## FIRST CAUSE OF ACTION Declaratory Relief

- 32. Tokio Marine HCC repeats, reiterates and realleges each and every allegation of the preceding paragraphs of this Complaint and incorporates them by reference here.
- 33. Tokio Marine HCC and Findlay have a justiciable controversy concerning whether a binder of insurance coverage for the 2024/25 Prospective Policy was delivered to Findlay.
- 34. There exists a bona fide actual, present and practical need for a declaration regarding the existence of a binder and insurance policy for the 2024/25 Prospective Policy and the dispute between Tokio Marine HCC and Findlay is of sufficient immediacy due in part to the pendency and potential future filings of class action lawsuits against Findlay in Clark County, Nevada, to warrant the issuance of a declaratory judgment.

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35. A declaratory judgment would serve the useful purpose of clarifying and settling the legal relations in issue, and afford relief from the uncertainties, insecurities, and controversies giving rise to this proceeding.

## SECOND CAUSE OF ACTION Rescission

- 36. Tokio Marine HCC repeats, reiterates and realleges each and every allegation of the preceding paragraphs of this Complaint and incorporates them by reference here.
- 37. In attempting to obtain insurance coverage, Findlay made material omissions and/or misrepresentations of material fact concerning its prior knowledge of the Ransomware Attack impacting its computer system. The material omissions and misrepresentations include:
  - a. Findlay's material omission and misrepresentation that it had not received any cyber extortion demand or threat before submitting the application to Tokio Marine HCC:
  - b. Findlay's material omission and misrepresentation that it had not sustained any unscheduled network outages or interruptions for any reason before submitting the application to Tokio Marine HCC; and
  - c. Findlay's material omission and misrepresentation that it lacked knowledge of any security breach, privacy-related event or incident or allegations of breach of privacy that may give rise to a claim before submitting the application to Tokio Marine HCC.
- 38. Findlay made the foregoing omissions and/or misrepresentations of material fact with the full knowledge and expectation that Tokio Marine HCC would rely on said representations, which were a material and a critical part of Tokio Marine HCC's consideration of the risk and determination of whether to issue the Tokio Marine HCC policy under the terms provided and for the premium charged in the quote.
- 39. Tokio Marine HCC justifiably relied on the representations made in Findlay's insurance application and the negotiations to obtain insurance coverage in determining whether

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to issue the policy under the terms provided and determining the appropriate premium to be charged.

- 40. If the true facts had been known, Tokio Marine HCC would not have issued a binder of insurance policy and/or would not have provided coverage under the same terms or with respect to the hazard resulting in the claims at issue.
- 41. Therefore, Tokio Marine HCC is entitled to a declaration that the Tokio Marine HCC's binder for the 2024/25 Prospective Policy is void ab initio and/or rescinded.

## PRAYER FOR RELIEF

WHEREFORE, Tokio Marine HCC requests judgment in its favor and against Findlay as follows:

- A judicial declaration that no policy of insurance exists between Tokio Marine (a) HCC and Findlay as neither a binder nor policy was ever delivered to Findlay for the 2024/25 Prospective Policy;
- (b) A judicial declaration that if it is determined that a binder was delivered for the 2024/25 Prospective Policy, that the binder is rescinded because of material omissions and misrepresentations made by Findlay that were intended to fraudulently induce and did fraudulently induce Tokio Marine HCC into issuing the binder;
- (c) A judicial declaration that Tokio Marine HCC is not obligated to provide coverage for any costs, expenses, losses, attorneys' fees, first party liabilities, or otherwise relating to/arising from the Ransomware Attack;
- (d) A judicial declaration that Tokio Marine HCC is not obligated to defend or indemnify Findlay for class action suits or any other third party liabilities arising out of the Ransomware Attack; and
- (e) A judicial declaration that Tokio Marine HCC has no obligations with respect to any notifications made to Tokio Marine HCC for the 2024/25 Prospective Policy, including the CDK system outage.

### **JURY TRIAL DEMAND**

Tokio Marine HCC hereby demands that this matter be tried before a jury.

DATED this 8th day of August 2024.

GORDON REES SCULLY MANSUKHANI, LLP

/s/ Robert E. Schumacher
ROBERT E. SCHUMACHER, ESQ.
Nevada Bar No. 7504
300 S. 4th Street, Suite 1550
Las Vegas, NV 89101

And

THOMAS H. CELLILLI III, ESQ. (Pro Hac Vice Forthcoming)

SKARZYNSKI MARICK & BLACK, LLP

One Battery Park Plaza, 32<sup>nd</sup> Floor

New York, NY 10004

Attorneys for Plaintiff, Tokio Marine Houston Casualty Company

## Gordon Rees Scully Mansukhani LLP 300 S. 4th Street, Suite 1550 Las Vegas, Nevada 89101

## TABLE OF EXHIBITS

Exhibit	Description	
1.	Netguard® Plus Cyber Liability Insurance	
2.	June 7, 2024 Email from Ronda Miner	
3.	Netguard® Plus Cyber Liability Insurance questionnaire	

# EXHIBIT 1

**NETGUARD® PLUS CYBER LIABILITY INSURANCE** 



NGP-NBA (11.2021)

## NetGuard® Plus Cyber Liability Insurance

### THIS IS AN APPLICATION FOR A CLAIMS MADE AND REPORTED POLICY. THIS APPLICATION IS NOT A BINDER.

This application for NetGuard® Plus Cyber Liability Insurance is intended to be used for the preliminary evaluation of a submission. When completed in its entirety, this application will enable the Underwriter to decide whether or not to authorize the binding of insurance. Please type or print clearly and answer all questions. If space is insufficient to answer any question fully, attach a separate sheet. Complete all required supplemental forms/applications. "You" and "Your", as used in this application, means the Applicant unless noted otherwise below.

	GENERAL INFORM	ATION		
Na	me of Applicant: Findla	y Management		
Str	eet Address: 310 N. Gib	son Road		
City	y, State, Zip: Henderson		Phone:	
We	ebsite: findlayauto.com		Fax:	
2.	FORM OF BUSINES	S		
	a. Applicant is a(an):		oration Partnership Ot	hèr:
	b. Date established:			
	c. Description of ope	rations: Automotive Dealership		
	d. Total number of e			
	of operations of e ownership by the	ach such subsidiary, affiliated com	리 전 : [1] C.	and include a description of (1) the n to the Applicant and (3) the percenta
3.	REVENUES	la l		
		Current Fiscal Year ending 12 / 24 (current projected)	<u>Last</u> Fiscal Year ending 12 / 23	Two Fiscal Years ago ending 12 / 22
To	otal gross revenues:	\$	1 \$	\$
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	. The Applicant's network security is: Outsourced; provide the name of your network security provider:	
	✓ Managed Internally/in-house	
c	If the Applicant's network security is outsourced, are you the main contact for the network security provider named in question b. above?  If "No", provide the name and email address for the main contact: Conrad Samessar conrads@findlayauto.com	☐ Yes ☐ No
	I. How many IT personnel are on your team? 7	
	. How many dedicated IT security personnel are on your team? 2	****
secur comm Applik	ining below, you confirm that you have reviewed all questions in Sections 6 through 8 of this application regard ity controls, and, to the best of your knowledge, all answers are complete and accurate. Additionally, you consent nunlcations from the Insurer and/or its representatives regarding potentially urgent security issues identified cant's organization.  Type Name:	to receiving dire
Signa	ture:	
6. E	MAIL SECURITY CONTROLS	
	the answer to any question in this section is "No", please provide additional details in the "Additional Comments"	
8		✓ Yes No
D	. Do you pre-screen emails for potentially malicious attachments and links?  If "Yes", complete the following:	✓ Yes No
	If "Other", provide the name of your email security provider:	
	<ul> <li>(2) Do you have the capability to automatically detonate and evaluate attachments in a sandbox to determine if they are malicious prior to delivery to the end-user?</li> <li>Have you implemented any of the following to protect against phishing messages? (check all that apply):</li> </ul>	✓ Yes No
	<ul> <li>✓ Sender Policy Framework (SPF)</li> <li>✓ DomainKeys Identified Mail (DKIM)</li> <li>✓ Domain-based Message Authentication, Reporting &amp; Conformance (DMARC)</li> <li>None of the above</li> </ul>	
d.	Can your users access email through a web application or a non-corporate device?  If "Yes", do you enforce Multi-Factor Authentication (MFA)?	✓ Yes No ✓ Yes No
e.	Do you use Office 365 in your organization?	✓ Yes No
	If "Yes", do you use the Office 365 Advanced Threat Protection add-on?  ONAL COMMENTS (Use this space to explain any "No" answers in the above section and/or to list other n	✓ Yes No
	res you are utilizing that are not listed here.)	
Marie Sandania	ITERNAL SECURITY CONTROLS	
***************************************	the answer to any question in this section is "No", please provide additional details in the "Additional Comments"	The state of the s
a.	Do you use a cloud provider to store data or host applications?  If "Yes", provide the name of the cloud provider: CDK Global	✓Yes No
	If you use more than one cloud provider to store data, specify the cloud provider storing the largest quantity of sensitive customer and/or employee records (e.g., including medical records, personal health information, social security numbers, bank account details and credit card numbers) for you.	
b	Do you use MFA to secure all cloud provider services that you utilize (e.g. Amazon Web Services (AWS), Microsoft Azure, Google Cloud)?	<b>✓</b> Yes No
C.	Do you encrypt all sensitive and confidential information stored on your organization's systems and networks?	Yes / No
	If "No", are the following compensating controls in place:	
	(1) Segregation of servers that store sensitive and confidential information?	V Yes No
	(2) Access control with role-based assignments?	✓ Yes No
d.	Do you allow remote access to your network?	✓ Yes No
	If "Yes", do you use MFA to secure all remote access to your network, including any remote desktop protocol (RDP) connections?	✓Yes No
	If MFA is used, complete the following:	
hcc.c	om/cyber	The lates of the
SP-NBA	(11.2021)	Page 2 of 5
THE RESERVE OF THE PARTY OF THE		

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## Case 2:24-cv-01459-GMN-NJK Document 1 Filed 08/09/24 Page 14 of 25 (1) Select your MFA provider: Duo If "Other", provide the name of your MFA provider: Duo & Otta on some Apps (2) Select your MFA type: Push-based authentication If "Other", describe your MFA type: Duo is push based (3) Does your MFA configuration ensure that the compromise of a single device will only compromise a single ✓ Yes No e. Do you use a next-generation antivirus (NGAV) product to protect all endpoints across your enterprise? **✓** Yes If "Yes", select your NGAV provider: If "Other", provide the name of your NGAV provider: Do you use an endpoint detection and response (EDR) tool that includes centralized monitoring and logging of all endpoint activity across your enterprise? ✓ Yes No If "Yes", complete the following: (1) Select your EDR provider: Cisco AMP If "Other", provide the name of your EDR provider: (2) Do you enforce application whitelisting/blacklisting? Yes No (3) Is EDR deployed on 100% of endpoints? ✓ Yes No If "No", please use the Additional Comments section to outline which assets do not have EDR, and whether any mitigating safeguards are in place for such assets. (4) Can users access the network with their own device ("Bring Your Own Device")? Yes / No If "Yes", is EDR required to be installed on these devices? Yes No Do you use MFA to protect all local and remote access to privileged user accounts? Ves No If "Yes", select your MFA type: Push-based authentication If "Other", describe your MFA type: h. Do you manage privileged accounts using privileged account management software (PAM) (e.g., CyberArk, BeyondTrust, etc.)? Yes / No If "Yes", complete the following: Provide the name of your software provider: All Privileged Accounts are IT Zero Trust (2) Is access protected by MFA? YYes No i. Do you actively monitor all administrator access for unusual behavior patterns? ✓ Yes No If "Yes", provide the name of your monitoring tool: Palo Alto internal Do you roll out a hardened baseline configuration across servers, laptops, desktops and managed mobile devices? ✓ Yes No k. Do you record and track all software and hardware assets deployed across your organization? ✓ Yes No If "Yes", provide the name of the tool used for this purpose (if any): Do non-IT users have local administration rights on their laptop / desktop? Yes / No m. How frequently do you install critical and high severity patches across your enterprise? 1-3 days 74-7 days 8-30 days One month or longer n. Do you have any end of life or end of support software? Yes / No If "Yes", is it segregated from the rest of your network? Yes No o. Do you use a protective DNS service (PDNS) (e.g. ZScaler, Quad9, OpenDNS or the public sector PDNS to block access to known malicious websites? ✓ Yes No If "Yes", provide the name of your DNS provider: Cisco Umbrella p. Do you use endpoint application isolation and containment technology on all endpoints? ✓ Yes No If "Yes", select your provider: If "Other", provide the name of your provider: AMP Yes 7 No q. Can users run Microsoft Office Macro enabled documents on their system by default? Do you implement PowerShell best practices as outlined in the Environment Recommendations by Microsoft? ✓ Yes No

Do you utilize a Security Information and Event Management system (SIEM)?

tmhcc.com/cyber NGP-NBA (11.2021) Yes No

t. Do you utilize a Security Operations Center (SOC)?	F7IVF This
If "Yes", complete the following:	✓ Yes No
(1) Is your SOC monitored 24 hours a day, 7 days a week?	<b>✓</b> Yes No
(2) Your SOC is: Outsourced; provide the name of your provider: Port 53	E Les Livo
Managed internally/in-house	
u. Do you use a vulnerability management tool?	✓ Yes No
If "Yes", complete the following:	
(1) Select your provider: Other	
If "Other", provide the name of your provider; Kace	
(2) What is your patching cadence?	
☐ 1-3 days ☐ 4-7 days ☐ 8-30 days ☐ 1 month or longer	
ADDITIONAL COMMENTS (Use this space to explain any "No" answers in the above section and/or to list othe measures you are utilizing that are not listed here.)	r relevant IT securit
8. BACKUP AND RECOVERY POLICIES	
If the answer to the question in this section is "No", please provide additional details in the "Additional Comment Do you use a data backup solution?	s' section.
If "Yes":	[K] i es []iii
a. Which best describes your data backup solution?	
Backups are kept locally but separate from your network (offline/air-gapped backup solution).	
Backups are kept in a dedicated cloud backup service.	
You use a cloud-syncing service (e.g. Dropbox, OneDrive, SharePoint, Google Drive).	
Other (describe your data backup solution): Our own Cloud in Switch Data Center	
b. Check all that apply:	
✓ Your backups are encrypted.	
You have immutable backups.	
✓ Your backups are secured with different access credentials from other administrator credentials.	
You utilize MFA for both internal and external access to your backups.	
You have tested the successful restoration and recovery of key server configurations and data from backups in the last 6 months.	m
You are able to test the integrity of backups prior to restoration to ensure that they are free of malware.	
c. How frequently are backups run?	
d. Estimated amount of time it will take to restore essential functions using backups in the event of a widesprea malware or ransomware attack within your network?	d
▼ 0-24 hours 1-3 days 4-6 days 1 week or longer	
<u>DDITIONAL COMMENTS</u> (Use this space to explain any "No" answers in the above section and/or to list other seasures you are utilizing that are not listed here.)	relevant IT security
PHISHING CONTROLS	
a. Do any of the following employees at your company complete social engineering training:	
(1) Employees with financial or accounting responsibilities?	✓ Yes No
(2) Employees <u>without</u> financial or accounting responsibilities?  If "Yes" to question 9 a (1) or 9 a (2) shows does your social engineering training include phishing simulation	Yes No
If "Yes" to question 9.a.(1) or 9.a.(2) above, does your social engineering training include phishing simulation	
b. Does your organization send and/or receive wire transfers?  If "Yes", does your wire transfer authorization process include the following:	☐Yes ✓ No
(1) A wire request documentation form?	
(2) A protocol for obtaining proper written authorization for wire transfers?	Yes No
ncc.com/cyber	YesNo
DARA (44 2024)	

No cultivo referen				The same of the sa
		(3)	A separation of authority protocol?	☐Yes ☐No
		(4)	A protocol for confirming all payment or funds transfer instructions/requests from a new vendor, client customer via direct call to that vendor, client or customer using only the telephone number provided the vendor, client or customer <u>before</u> the payment or funds transfer instruction/request was received?	i by
		(5)	A protocol for confirming any vendor, client or customer account information change requests (include requests to change bank account numbers, contact information or mailing addresses) via direct call that vendor, client or customer using only the telephone number provided by the vendor, client customer before the change request was received?	ding
10	LO	SS H	ISTORY	LiesLiko
1.00	If th	he an	swer to any question in 10.a. through 10.c. below is "Yes", please complete a Claim Supplementa n or incident.	I Form for each claim
	-		ne past 3 years, has the Applicant or any other person or organization proposed for this insurance:	
		(1)	Received any complaints or written demands or been a subject in litigation involving matters of privilinjury, breach of private information, network security, defamation, content infringement, identity the denial of service attacks, computer virus infections, theft of information, damage to third party network or the ability of third parties to rely on the Applicant's network?	eft,
		(2)	Been the subject of any government action, investigation or other proceedings regarding any alleguiation of privacy law or regulation?	Name of the Contraction of the C
		(3)	Notified customers, clients or any third party of any security breach or privacy breach?	Yes / No
		A PART OF THE PART	Received any cyber extortion demand or threat?	Yes No
		60000	Sustained any unscheduled network outage or interruption for any reason?	Yes No
		1000	Sustained any property damage or business interruption losses as a result of a cyber-attack? Sustained any losses due to wire transfer fraud, telecommunications fraud or phishing fraud?	☐ Yes ✓ No☐ Yes ✓ No
	b.		you or any other person or organization proposed for this insurance have knowledge of any secu	THE RESERVE THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.
		brea	ch, privacy breach, privacy-related event or incident or allegations of breach of privacy that may give r claim?	
	C.		e past 3 years, has any service provider with access to the Applicant's network or computer system ained an unscheduled network outage or interruption lasting longer than 4 hours?	Yes No
		If "Y	es", did the Applicant experience an interruption in business as a result of such outage or interruption?	Yes No
NOT	ICE .	TOA	PPLICANT	THE SECOND SECON
NOT CON	wied bee ICE IPAN ICEA	ge pronide TO N NY O LLS F	e for which you are applying will not respond to incidents about which any person propose for to the effective date of the policy nor will coverage apply to any claim or circumstance iden entified in questions 10.a. through 10.c of this application.  IEW YORK APPLICANTS: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAULT OTHER PERSON FILES AN APPLICATION FOR INSURANCE CONTAINING ANY FALSE FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THE INSURANCE ACT, WHICH IS A CRIME.	tified or that should  D ANY INSURANCE INFORMATION, OR
exh	uste	d, by	t hereby acknowledges that he/she/it is aware that the limit of liability shall be reduced, and claim expenses and, in such event, the insurer shall not be liable for claim expenses or any judges in the limit of liability.	
			CLARE that, after inquiry, the above statements and particulars are true and I have not suppract, and that I agree that this application shall be the basis of the contract with the Underwriter	
CER	TIFIC	ATIC	ON AND SIGNATURE	
provi	ide c	overa	has read the foregoing and understands that completion of this application does not bind the Underwige. It is agreed, however, that this application is complete and correct to the best of the Applicant's kindled which may have a bearing upon acceptability as a NetGuard® Plus Cyber Liability Insurance.	nowledge and belief,
be sa	atisfic for o	ed wit	I that this application shall form the basis of the contract should the Underwriter approve coverage, and In the Underwriter's quotation. It is further agreed that, if in the time between submission of this application ge to be effective, the Applicant becomes aware of any information which would change the answers for of this application, such information shall be revealed immediately in writing to the Underwriter.	on and the requested
This	appli	catio	n shall be deemed attached to and form a part of the Policy should coverage be bound.	
Must	be s	ignec	by an officer of the company.	
Print John			pplicant's Name Title of Applicant CIO	
Jigili (		UN	Date Signed by Applicant 04/30/2024	
mhcl	COL	nlevi		

NGP-NBA (11.2021)

# EXHIBIT 2

JUNE 7, 2024 EMAIL FROM RONDA MINER

From:

Ronda Miner

To:

Michael Armstrong (CA); Cassandra Fnu; Morgan Deese (CA)

Cc:

Alice Li; Sales Distribution

Subject: Date:

RE: Findlay Management Group, Inc / TMHCC Primary Quote

Attachments:

Friday, June 7, 2024 12:45:55 PM HCC REVISED \$5M Primary.pdf

Good morning Michael,

Happy Friday! Please bind coverage effective 6/1/2024 per the attached quote.

We will coordinate the signed required binding documents as soon as possible.

Thank you for your help on this account!

Kindly,

Ronda Miner | Senior Account Analyst CA License Number 4307015

**Thaxton & Associates** 

CA License Number 0C69104

11338 Moorpark St. Studio City CA 91602 t 818.508.6500 ext 248 | f 818.655.1287

From: Michael Armstrong (CA) <MArmstrong@crcgroup.com>

Sent: Wednesday, June 5, 2024 9:28 AM

To: Michael Armstrong (CA) <marmstrong@crcgroup.com>; Cassandra Fnu

<Cassandra@thaxtonassociates.com>; Morgan Deese (CA) <MDeese@crcgroup.com>

Cc: Alice Li <aliceli@thaxtonassociates.com>; Sales Distribution <sales@thaxtonassociates.com>

Subject: RE: Findlay Management Group, Inc / TMHCC Primary Quote

Revised primary TMHCC quote @ \$70K premium! We were able to negotiate down \$10K.

Working on confirmation with excess markets on their revised pricing. Updates to come!

Best,

Michael Armstrong MLIS, RPLU

CA License # 4199983

Broker I Executive Professional Practice Group

LA ExecPro Team < < Click Here!

Cell:

(949) 290 - 3605

E-mail:

MArmstrona@crcaroup.com

CRC Group I CA License # 0778135

crcgroup.com

333 South Grand Avenue, # 1570, Los Angeles, CA 90071

# EXHIBIT 3

NETGUARDO PLUS CYBER LIABILITY INSURANCE QUESTIONNAIRE

DocuSign Envelope ID: D1A07850-0CD5-4A24-9719-6B8ACBB90015



## NetGuard® Plus Cyber Liability Insurance

APPLICATION

#### THIS IS AN APPLICATION FOR A CLAIMS MADE AND REPORTED POLICY. THIS APPLICATION IS NOT A BINDER.

This application for NetGuard® Plus Cyber Liability Insurance is intended to be used for the preliminary evaluation of a submission. When completed in its entirety, this application will enable the Underwriter to decide whether or not to authorize the binding of insurance. Please type or print clearly and answer all questions. If space is insufficient to answer any question fully, attach a separate sheet. Complete all required supplemental forms/applications. "You" and "Your", as used in this application, means the Applicant unless noted otherwise below.

-	ase refer to the attached		explanation of the	cyber security term	ns that appear in bo	old face type.	
1.	GENERAL INFORM						
-	me of Applicant: Findla						
Str	eet Address; 310 N. Gib	son Road	****				
Cit	y, State, Zip: Henderson	Julius Miles and a second and a second and a second		Phone: 70	2 558 8888		
We	ebsite: findlayauto.com			Fax:			
2.	FORM OF BUSINES						+
	a. Applicant is a(an):	Individual	Corporation	Partnership	Other:		
	b. Date established:	1961					
	c. Description of ope	rations: Automotive De	alership				
	d. Total number of e	mployees: 2500					
		subsidiaries, affiliated of ach such subsidiary, at Applicant					
3.	REVENUES						
		Current Fisc		Last Fiscal Ye	######################################	Two Fiscal	
		ending (current pro		ending 12		ending	12 / 22
To	otal gross revenues:	s	\$		\$		
4	RECORDS						· · · · · · · · · · · · · · · · · · ·
	Paper records: *Private or sensiti- including, but not information, drive	the approximate numbers we information includes limited to, social securi- irs' license numbers, words, healthcare records	Electronic rec any information or ty numbers or othe financial account	ords:	ification numbers, p	payment card	<b>e</b> Yes □No
	fingerprints, voice characteristics the If "Yes", have you	store, host, process, opprints, facial, hand, iris at can be used to unique reviewed your policies talified attorney and co	or retinal scans, D lely identify a personal relating to the colle	NA, or any other bon? ection, storage and	iological, physical o	or behavioral	☐ Yes ☑ No
		store or handle credit co	ard transactions?				V Yes No
	If "Yes", are you F	PCI-DSS Compliant?					Yes No
J.		completed by the individ	dual within the Ann	elicant's omanization	n who is responsib	le for petwor	k security As use
		ou" refers only to such					gooding, As USE
	and the same transfer of the s	ant's organization, who	is responsible for r	network security?			
	Name: Conrad Sa	arnessar					No.
	Title: Security Adm	ilo					
	Phone:	and the second second	-	Email address:	conrads@findlayau	to.com	
	IT Security Design	nation(s): Security Offi	cer Conrad				
mho	c.com/cyber						
00	in the most						

#### DocuSign Envelope ID: D1A07850-0CD5-4A24-9719-6B8ACBB90015 b. The Applicant's network security is: Outsourced; provide the name of your network security provider: ✓ Managed Internally/in-house If the Applicant's network security is outsourced, are you the main contact for the network security provider named in question b. above? Yes No If "No", provide the name and email address for the main contact: Conrad Samessar conrads@findlayauto.com d. How many IT personnel are on your team? 7 How many dedicated IT security personnel are on your team? 2 By signing below, you confirm that you have reviewed all questions in Sections 6 through 8 of this application regarding the Applicant's security controls, and, to the best of your knowledge, all answers are complete and accurate. Additionally, you consent to receiving direct communications from the Insurer and/or its representatives regarding potentially urgent security issues identified in relation to the Applicant's organization. John Steffy Print/Type Name: Signature: EMAIL SECURITY CONTROLS If the answer to any question in this section is "No", please provide additional details in the "Additional Comments" section. a. Do you tag external emails to alert employees that the message originated from outside the organization? Yes No b. Do you pre-screen emails for potentially malicious attachments and links? Yes No If "Yes", complete the following: (1) Select your email security provider: Microsoft Defender If "Other", provide the name of your email security provider: (2) Do you have the capability to automatically detonate and evaluate attachments in a sandbox to determine ✓ Yes No if they are malicious prior to delivery to the end-user? c. Have you implemented any of the following to protect against phishing messages? (check all that apply): Sender Policy Framework (SPF) ✓ DomainKeys Identified Mail (DKIM) Domain-based Message Authentication, Reporting & Conformance (DMARC) None of the above d. Can your users access email through a web application or a non-corporate device? Yes No If "Yes", do you enforce Multi-Factor Authentication (MFA)? 1 Yes No Do you use Office 365 in your organization? ~ Yes No If "Yes", do you use the Office 365 Advanced Threat Protection add-on? Yes No ADDITIONAL COMMENTS (Use this space to explain any "No" answers in the above section and/or to list other relevant IT security measures you are utilizing that are not listed here.) INTERNAL SECURITY CONTROLS If the enswer to any question in this section is "No", please provide additional details in the "Additional Comments" section. Do you use a cloud provider to store data or host applications? V Yes No If "Yes", provide the name of the cloud provider: CDK Global If you use more than one cloud provider to store data, specify the cloud provider storing the largest quantity of sensitive customer and/or employee records (e.g., including medical records, personal health information, social security numbers, bank account details and credit card numbers) for you. Do you use MFA to secure all cloud provider services that you utilize (e.g. Amazon Web Services (AWS), Yes No Microsoft Azure, Google Cloud)? c. Do you encrypt all sensitive and confidential information stored on your organization's systems and networks? Yes No If "No", are the following compensating controls in place: Yes No (1) Segregation of servers that store sensitive and confidential information? Y Yes No (2) Access control with role-based assignments? d. Do you allow remote access to your network? ✓ Yes If "Yes", do you use MFA to secure all remote access to your network, including any remote desktop protocol (RDP) connections? Y Yes No If MFA is used, complete the following: tmhcc.com/cyber NGP-NBA (11.2021)

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		(1) Select your MFA provider: Duo	
		If "Other", provide the name of your MFA provider: Duo & Okta on some Appa	
		(2) Select your MFA type: Push-based authentication	
		If "Other", describe your MFA type: Duo is push based	
		(3) Does your MFA configuration ensure that the compromise of a single device will only compromise a single authenticator?	✓ Yes No
	e.	Do you use a next-generation antivirus (NGAV) product to protect all endpoints across your enterprise?	✓ Yes No
		If "Yes", select your NGAV provider. Cisco	
		If "Other", provide the name of your NGAV provider:	
Contraga con a	f.	Do you use an <b>endpoint detection and response (EDR)</b> tool that includes centralized monitoring and logging of all endpoint activity across your enterprise?	✓ Yes No
		If "Yes", complete the following:	
		(1) Select your EDR provider: Cisco AMP	
		If "Other", provide the name of your EDR provider:	
		(2) Do you enforce application whitelisting/blacklisting?	✓ Yes No
		(3) Is EDR deployed on 100% of endpoints?	✓ Yes \ No
		If "No", please use the Additional Comments section to outline which assets do not have EDR, and whether any mitigating safeguards are in place for such assets.	
		(4) Can users access the network with their own device ("Bring Your Own Device")?	Yes No
		If "Yes", is EDR required to be installed on these devices?	Yes No
	g.	Do you use MFA to protect all local and remote access to privileged user accounts?	✓ Yes No
		If "Yes", select your MFA type: Push-based authentication	
		If "Other", describe your MFA type:	
	h.	Do you manage privileged accounts using privileged account management software (PAM) (e.g.,	
		CyberArk, BeyondTrust, etc.)?	Yès V No
		If "Yes", complete the following:	
		(1) Provide the name of your software provider: All Privileged Accounts are IT Zero Trust	
		(2) is access protected by MFA?	VYes No
	1.	Do you actively monitor all administrator access for unusual behavior patterns?	WYes No
		If "Yes", provide the name of your monitoring tool: Palo Alto Internal	<del></del>
	).	Do you roll out a hardened baseline configuration across servers, laptops, desktops and managed mobile devices?	✓ Yes No
•	k.	Do you record and track all software and hardware assets deployed across your organization?	✓ Yes No
		If "Yes", provide the name of the tool used for this purpose (if any):	
	I.	Do non-IT users have local administration rights on their laptop / desktop?	Yes V No
	m.	How frequently do you install critical and high severity patches across your enterprise?	
		☐ 1-3 days	
	n.	Do you have any end of life or end of support software?	☐Yes ✓ No
		If "Yes", is it segregated from the rest of your network?	LYes No
	0.	Do you use a protective DNS service (PDNS) (e.g. ZScaler, Quad9, OpenDNS or the public sector PDNS to block access to known malicious websites?	✓ Yes No
		If "Yes", provide the name of your DNS provider: Cisco Umbrella	
	p.	Do you use endpoint application isolation and containment technology on all endpoints?	✓ Yes No
		If "Yes", select your provider: Other	
		If "Other", provide the name of your provider: AMP	
	q.	Can users run Microsoft Office Macro enabled documents on their system by default?	☐Yes ✓ No
	r,	Do you implement PowerShell best practices as outlined in the Environment Recommendations by Microsoft?	✓ Yes No
	s.	Do you utilize a Security Information and Event Management system (SIEM)?	✓ Yes No
mh	cero	m/cyber	
			-

## Case 2:24-cv-01459-GMN-NJK Document 1 Filed 08/09/24 Page 23 of 25 DocuSign Envelope ID: D1A07850-0CD5-4A24-9719-6B8ACBB90015 t. Do you utilize a Security Operations Center (SOC)? Y Yes No If "Yes", complete the following: ✓ Yes No (1) Is your SOC monitored 24 hours a day, 7 days a week? (2) Your SOC is: Outsourced; provide the name of your provider; Port 53 Managed internally/in-house u. Do you use a vulnerability management tool? Yes No If "Yes", complete the following: (1) Select your provider: Other If "Other", provide the name of your provider: Kace (2) What is your patching cadence? 1-3 days 4-7 days 8-30 days 1 month or longer ADDITIONAL COMMENTS (Use this space to explain any "No" answers in the above section and/or to list other relevant IT security measures you are utilizing that are not listed here.) **BACKUP AND RECOVERY POLICIES** If the answer to the question in this section is "No", please provide additional details in the "Additional Comments" section. Do you use a data backup solution? Y Yes No If "Yes": a. Which best describes your data backup solution? Backups are kept locally but separate from your network (offline/air-gapped backup solution). Backups are kept in a dedicated cloud backup service. You use a cloud-syncing service (e.g. Dropbox, OneDrive, SharePoint, Google Drive). Other (describe your data backup solution): Our own Cloud in Switch Data Center b. Check all that apply: Your backups are encrypted. You have immutable backups. Your backups are secured with different access credentials from other administrator credentials. You utilize MFA for both internal and external access to your backups. You have tested the successful restoration and recovery of key server configurations and data from backups in the last 6 months. You are able to test the integrity of backups prior to restoration to ensure that they are free of malware. c. How frequently are backups run? Daily Weekly Monthly Estimated amount of time it will take to restore essential functions using backups in the event of a widespread malware or ransomware attack within your network? □ 0-24 hours □ 1-3 days □ 4-6 days □ 1 week or longer ADDITIONAL COMMENTS (Use this space to explain any "No" answers in the above section and/or to list other relevant IT security measures you are utilizing that are not listed here.) **PHISHING CONTROLS** 9. a. Do any of the following employees at your company complete social engineering training: (1) Employees with financial or accounting responsibilities? Yes No Yes No (2) Employees without financial or accounting responsibilities? If "Yes" to question 9.a.(1) or 9.a.(2) above, does your social engineering training include phishing simulation? Yes V No

## b. Does your organization send and/or receive wire transfers? Yes V No If "Yes", does your wire transfer authorization process include the following: (1) A wire request documentation form? Yes No (2) A protocol for obtaining proper written authorization for wire transfers? Yes No tmhcc.com/cyber NGP-NBA (11.2021)

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#### DocuSign Envelope ID: D1A07850-0CD5-4A24-9719-8B8ACBB90015 (3) A separation of authority protocol? Yes No (4) A protocol for confirming all payment or funds transfer Instructions/requests from a new vendor, client or customer via direct call to that vendor, client or customer using only the telephone number provided by the vendor, client or customer before the payment or funds transfer instruction/request was received? Yes No (5) A protocol for confirming any vendor, client or customer account information change requests (including requests to change bank account numbers, contact information or mailing addresses) via direct call to that vendor, client or customer using only the telephone number provided by the vendor, client or customer before the change request was received? Yes No 10. LOSS HISTORY If the answer to any question in 10.a. through 10.c. below is "Yes", please complete a Claim Supplemental Form for each claim, allegation or incident. In the past 3 years, has the Applicant or any other person or organization proposed for this insurance: (1) Received any complaints or written demands or been a subject in litigation involving matters of privacy injury, breach of private information, network security, defamation, content infringement, identity theft, denial of service attacks, computer virus infections, theft of information, damage to third party networks or the ability of third parties to rely on the Applicant's network? Yes No Been the subject of any government action, investigation or other proceedings regarding any alleged violation of privacy law or regulation? Yes No (3) Notified customers, clients or any third party of any security breach or privacy breach? Yes V No (4) Received any cyber extortion demand or threat? Yes V No (5) Sustained any unscheduled network outage or interruption for any reason? Yes No (6) Sustained any property damage or business interruption losses as a result of a cyber-attack? Yes V No (7) Sustained any losses due to wire transfer fraud, telecommunications fraud or phishing fraud? Yes No Do you or any other person or organization proposed for this insurance have knowledge of any security breach, privacy breach, privacy-related event or incident or allegations of breach of privacy that may give rise to a claim? Yes V No In the past 3 years, has any service provider with access to the Applicant's network or computer system(s) sustained an unscheduled network outage or interruption lasting longer than 4 hours? Yes No If "Yes", did the Applicant experience an interruption in business as a result of such outage or interruption? Yes No NOTICE TO APPLICANT The insurance for which you are applying will not respond to incidents about which any person proposed for coverage had knowledge prior to the effective date of the policy nor will coverage apply to any claim or circumstance identified or that should have been identified in questions 10.a. through 10.c of this application. NOTICE TO NEW YORK APPLICANTS: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE CONTAINING ANY FALSE INFORMATION, OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME. The Applicant hereby acknowledges that he/she/it is aware that the limit of liability shall be reduced, and may be completely exhausted, by claim expenses and, in such event, the insurer shall not be liable for claim expenses or any judgment or settlement that exceed the limit of liability. I HEREBY DECLARE that, after inquiry, the above statements and particulars are true and I have not suppressed or misstated any material fact, and that I agree that this application shall be the basis of the contract with the Underwriters. **CERTIFICATION AND SIGNATURE** The Applicant has read the foregoing and understands that completion of this application does not bind the Underwriter or the Broker to provide coverage. It is agreed, however, that this application is complete and correct to the best of the Applicant's knowledge and belief, and that all particulars which may have a bearing upon acceptability as a NetGuard® Plus Cyber Liability Insurance risk have been revealed It is understood that this application shall form the basis of the contract should the Underwriter approve coverage, and should the Applicant be satisfied with the Underwriter's quotation. It is further agreed that, if in the time between submission of this application and the requested date for coverage to be effective, the Applicant becomes aware of any information which would change the answers furnished in response to any question of this application, such information shall be revealed immediately in writing to the Underwriter. This application shall be deemed attached to and form a part of the Policy should coverage be bound. Must be signed by an officer of the company. Print or Type Applicant's Name Tyler Corder Title of Applicant CFO Signatural of Applicant Date Signed by Applicant

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6/1/2024



